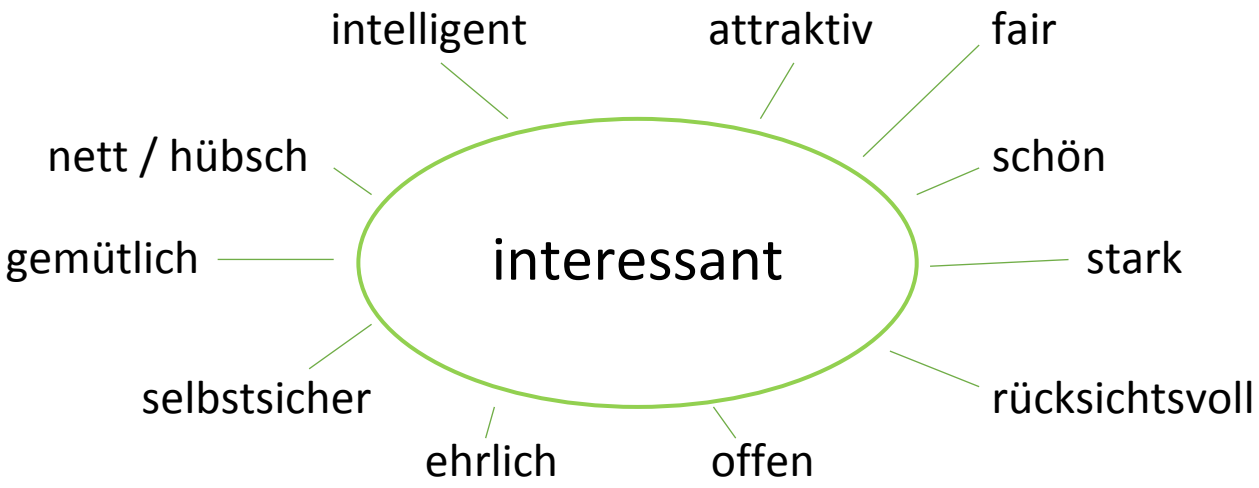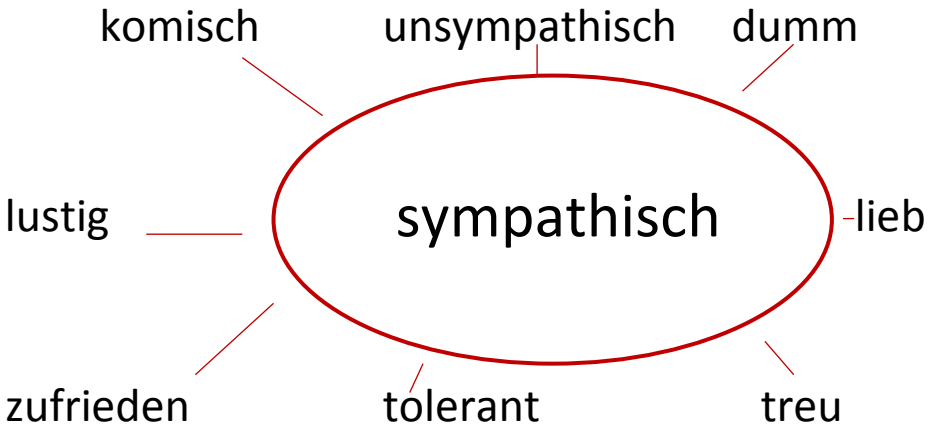DIE CHARAKTERZÜGE